



Built to Lead

A photograph of a modern glass skyscraper at night. The building's facade is composed of many rectangular glass panels, some of which are illuminated from within, creating a warm glow. Several bright light sources, possibly from the sun or streetlights, are visible through the glass, creating prominent starburst or lens flare effects. The overall color palette is dominated by dark blues and greys of the building's exterior, contrasted with the warm yellows and oranges of the interior lights and the bright white of the text.

**A modern
broadband network
is key to economic
growth and
commerce.**

Broadband is Essential

98.5%

of students report that they use the Internet to learn in school

31%

of students say that they are required to use the Internet to complete homework assignments outside of school daily

More than 85%

of colleges receive applications online

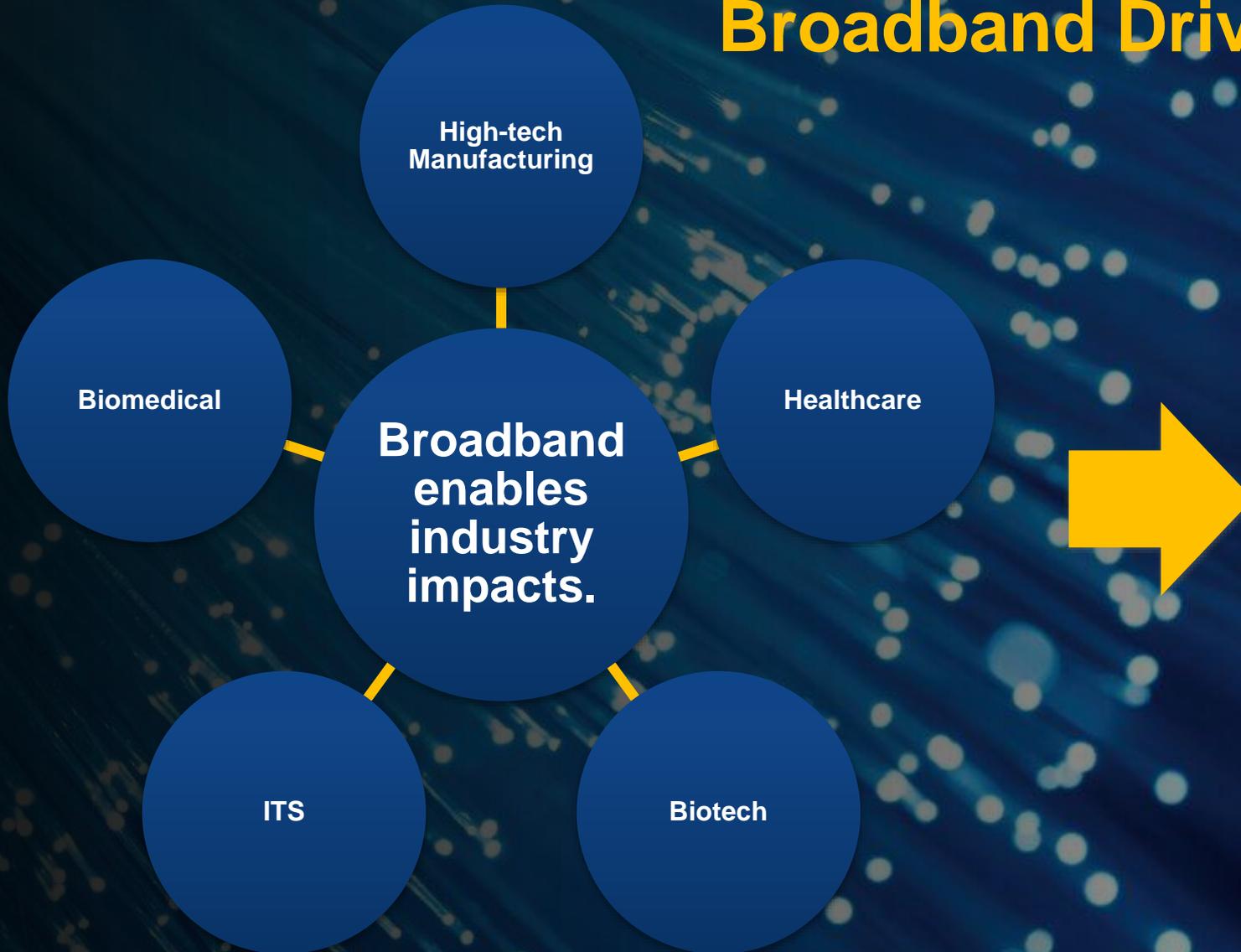
Nearly 80%

of job seekers used online resources in their most recent job search and many indicated it was the critical factor in obtaining work

Millions

of New Yorkers are telecommuting, using broadband to start businesses and even receive medical care at home

Broadband Drives Employment

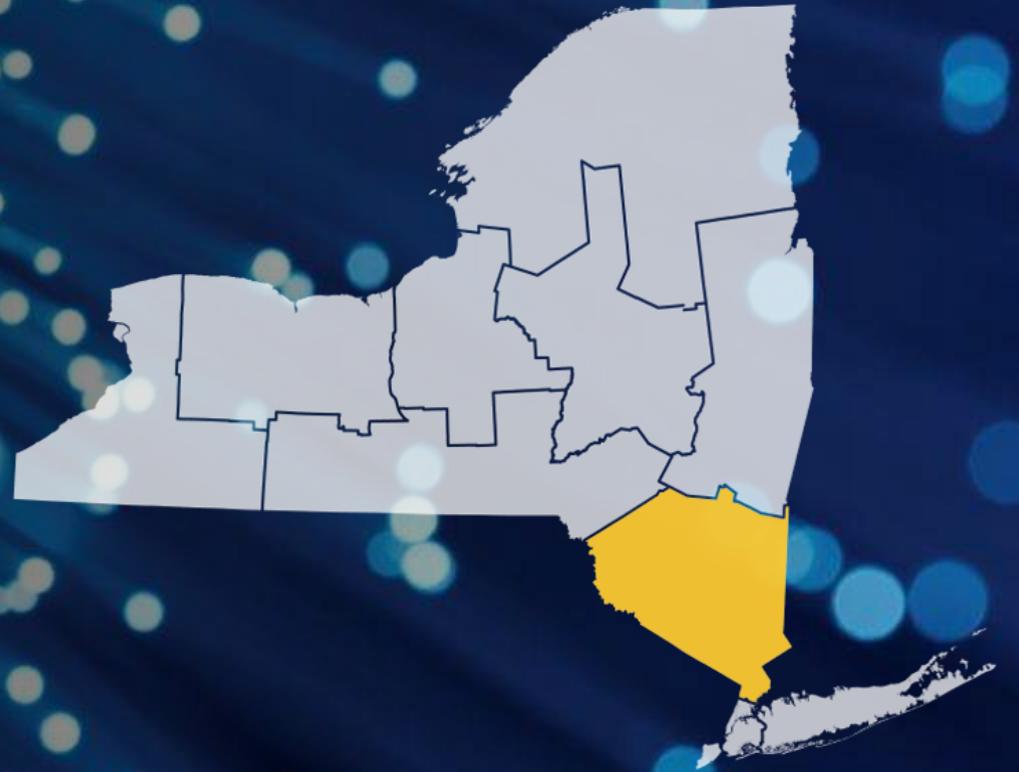


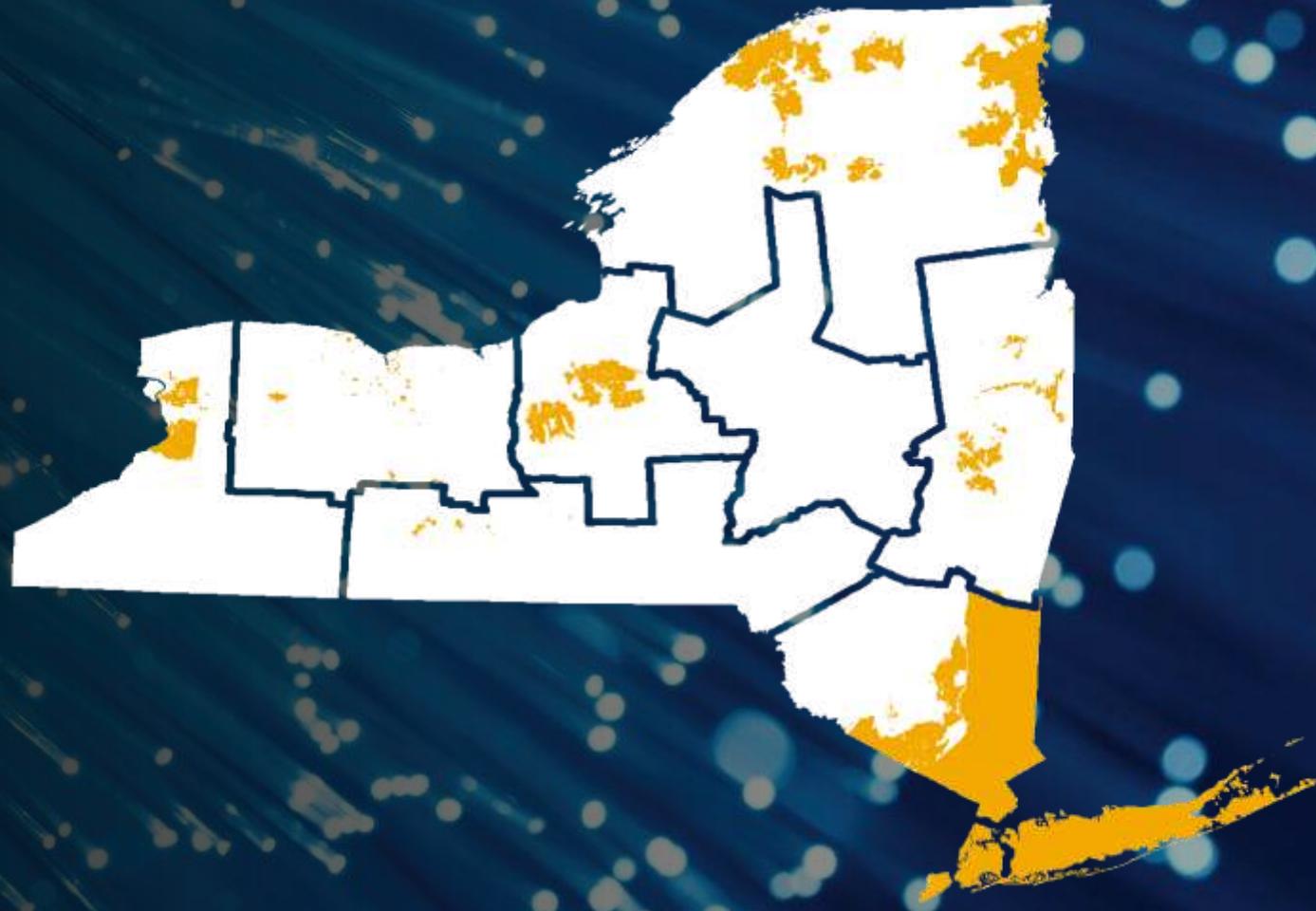
These industries employed **171,898** people in 2014, more than any other sectors in the Mid-Hudson region.

Broadband Access and Industry

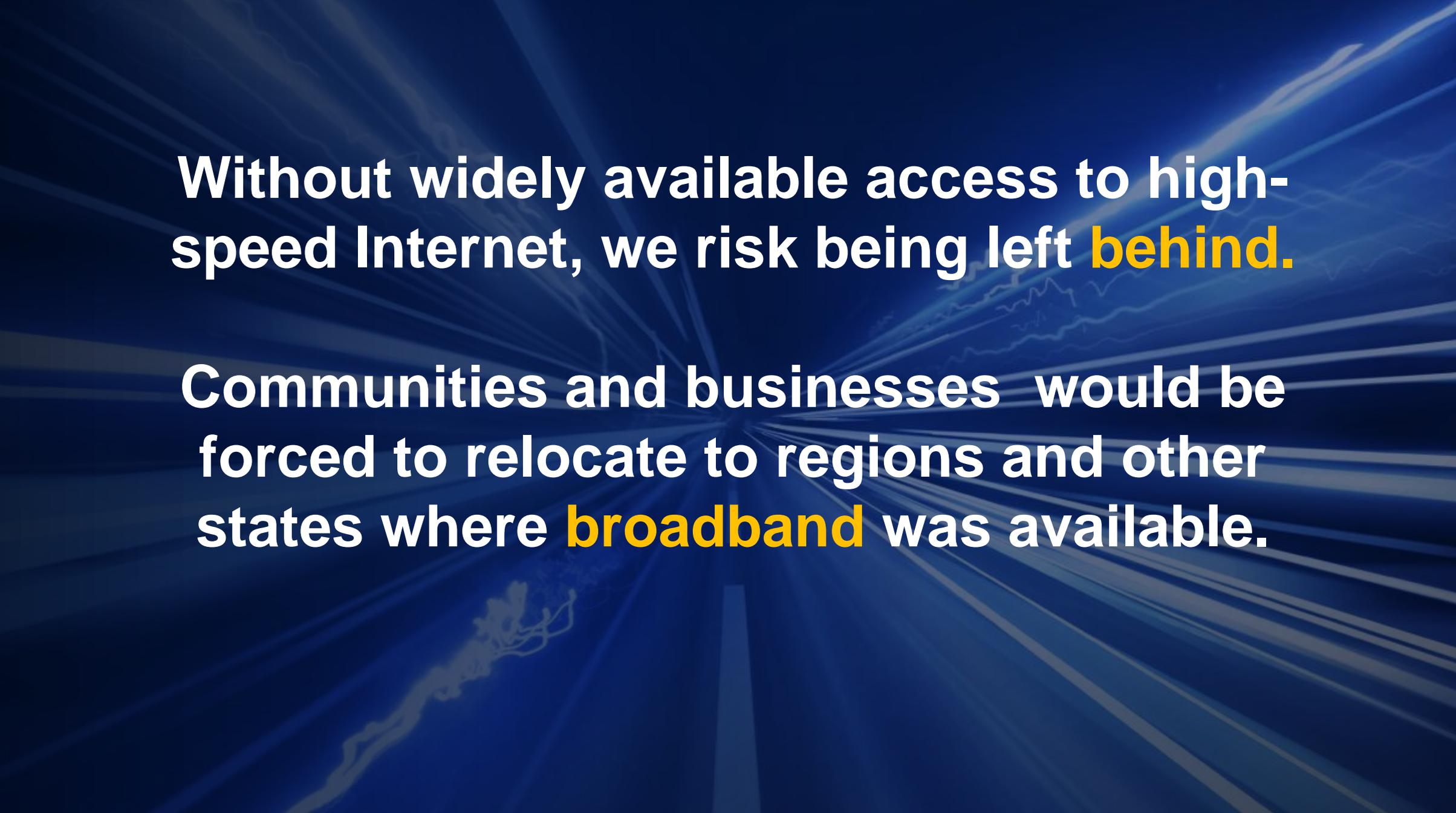
Many communities within Mid-Hudson still lack adequate access to broadband.

- 87% of Ulster County lacks 100Mbps Broadband
- Just next door, 100% of Sullivan County lacks 100Mbps Broadband





And in too many parts of the State, New Yorkers don't have access to high-speed broadband.



Without widely available access to high-speed Internet, we risk being left **behind**.

Communities and businesses would be forced to relocate to regions and other states where **broadband** was available.



But today, we are jumpstarting
the Governor's bold vision of
broadband for all.



New NY Broadband Program

A \$1 Billion public-private partnership initiative to ensure that all New Yorkers are at the forefront of the digital economy by the end of 2018.

Statewide Request for Proposals (RFP) released today.

Program Requirements

- **The RFP requires that speeds of 100Mbps be offered statewide.**
- **Technology and network must meet approved standards.**
- **Targeted at 50% private sector co-investment across the Program.**
- **Priority will be given to unserved areas, libraries and educational opportunity centers**
- **Applicants must demonstrate suitable fiscal standing and management capabilities; cover a minimum territory; and offer Broadband Service for no more than \$60/month**

Program Design

1. Award grant funding to applicants to provide last-mile services to **unserved and underserved** areas of the State.
2. Evaluate applications through a reverse-auction process.
3. Allocate funding based on the lowest state subsidy per unit served.
4. Conduct auctions in each of the REDCs to ensure statewide allocations.
5. Areas not addressed in today's RFP will be the focus of succeeding rounds of funding.

Anticipated Program Timeline

January 8, 2016: Program Launch

February 2016: BPO to Host Conference for Bidders

April 15, 2016: RFP Closes, Evaluation Process Begins

Summer 2016: Awards Announced and Contracts Sent Out

BPO will announce further Program Phases as Needed



Built to Lead

In 2014, Governor Cuomo ensured that cable mergers would be made in the best interest of the people of New York, and the State as a whole.

By strengthening PSC's review standard, the Governor established a **game-changing** framework.

New York State's First Major Cable Merger Under the New Law

**PSC approves the Charter Communications
and TWC merger with conditions.**

TWC/Charter Merger

=

\$1.1B in consumer benefits and
company investments.

1. Substantial Speed Upgrades

- Currently, upstate TWC only offers 50Mbps.
- The agreement today doubles to 100Mbps by end of 2018.
- The Company will **further** increase speed to 300 Mbps download by end of 2019

2. Builds Out to Unserved and Underserved Areas

- **New Charter will connect 145,000 currently unserved customers in the existing Time Warner and Charter franchise areas**

3. Closes the Digital Divide

- New Charter will launch State's first low-income program to bring affordable high-speed broadband to eligible households – 30Mbps at \$14.99/month**
- Free broadband service to 50 community anchor institutions, such as libraries, in underserved communities**
- Time Warner's existing "Everyday Low Price" basic Internet offering to all customers at \$14.99 per month continued for 2 years, with existing customers grandfathered for 3 years**

4. Price Savings for Existing Customers

- **New Charter currently offers 60 Mbps at \$59.99 on a national basis**
- **Will offer its national pricing to New Yorkers, benefiting existing Time Warner customers who currently have slower and more expensive broadband and bundled products**
 - **Price savings alone estimated to be worth \$125 million/year – with additional speeds**
 - **Time Warner's upstate customers now pay \$116 for 50Mbps**
 - **After the Merger customers will pay \$59.99 for 60 Mbps**

5. Customer Service

- **New Charter will invest \$50 million to improve customer service**
- **35% reduction in PSC complaint rate within 5 years, subject to an additional \$5 million investment in customer service for not meeting the metric**

6. Workforce Protection

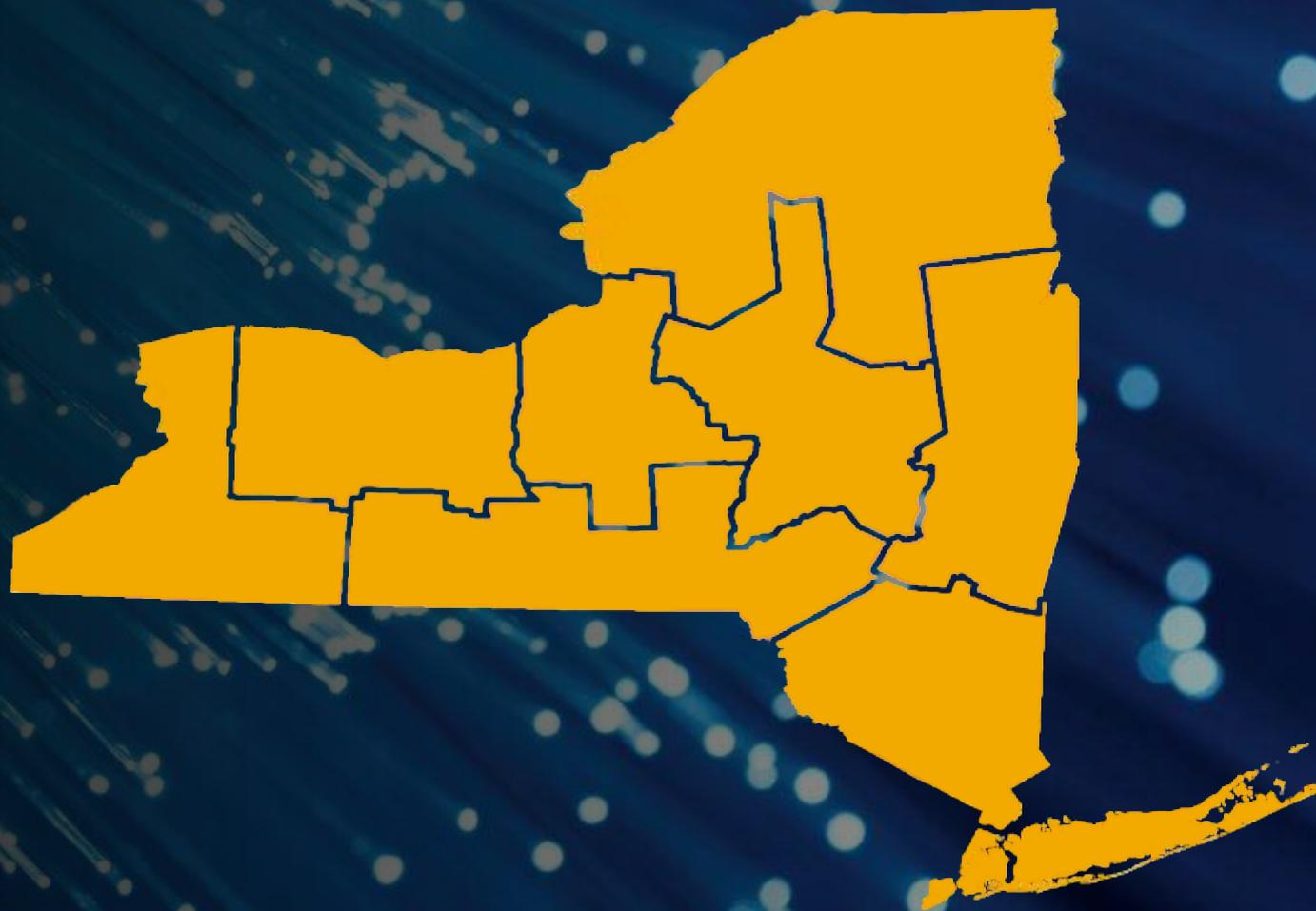
- **New Charter will not reduce its customer-facing workforce in New York for 4 years**

7. Enforcement

- **If New Charter fails to meet the terms of the PSC Order, the company is subject to penalties under the Public Service Law**

**As a result of the initiatives
unveiled today...**

Broadband For All - 2019





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